Virtual Health
The Untapped Opportunity to Get the Most out of Healthcare
Insight-driven health is the foundation of more effective, efficient and affordable healthcare. Accenture supports some of the world's leading healthcare payers, providers, and public health entities develop insight driven health services that help them use knowledge in new ways - from the back office to the doctor's office.

**Accenture Insight Driven Health**

- Accenture's Health practice grew to **US $1.8B in FY14**: We have **20,000** healthcare professionals across the globe.
- **3** healthcare segments served globally – public healthcare, healthcare providers and healthcare payers.
- **3,600** service professionals including clinicians serving North America.

**Accenture and clients**

- **31** NHS Acute Hospital Trusts have successfully implemented Picture Archiving and Communication Systems.
- **26,000** Healthcare professionals per month use the electronic health record system at Madrid.
- **120** hospitals measure patient wait times with Cancer Care Ontario's Wait Times Information System.
- **17.4 million** UK citizens benefit from better health management with award-winning x-ray archiving system.
- **12,000** clinicians access South Australia's Open Architecture Clinical Information System (Oacis).
- Accenture is helping Doctors in China spend more time with patients using **Mobility: a fully customised Smartphone/Tablet** for healthcare worker that provides hospital communication service.
- Accenture also built the **TEKI Remote Monitoring Solution** for Basque Country: a telemedicine solution for chronic patients.

[https://www.youtube.com/watch?v=VkF1u7pO7zc](https://www.youtube.com/watch?v=VkF1u7pO7zc)
What is virtual health?

Virtual health combines clinical care and professional collaboration through telemedicine, tele-health and collaboration at-a-distance to connect clinicians, patients, care teams and health professionals to provide health services, support patient self-management, and coordinate care across the care continuum.

Specific to physician-patient encounters, virtual health enables live and asynchronous clinical interactions, clinical practice and patient management supported by a wide range of communication, collaboration and cognitive computing technologies along with digital devices and data.
Real Impact Scenarios

**Typical Office Visit**

- **Annual visit:** Applying virtual health to annual ambulatory patient encounters can save each U.S. PCP an average of 5 minutes per encounter.
- **Time savings equal to:** 37,000 PCPs
- **18% of the PCP workforce**
- **Annual economic value:** ~$7 BILLION

**Ongoing Patient Management**

- **Hypertension management:** 1 in-person annual physician exam with 1/2 of the remaining hypertension-focused encounters converted to eVisits.
- **Time savings equal to:** 1,500 PCPs
- **1% of the PCP workforce**
- **Annual economic value:** ~$300 MILLION

**Patient Self-Management**

- **Diabetes management:** 1 in-person annual physician exam and technology-enabled self-management the rest of the year.
- **Time savings equal to:** 24,000 PCPs
- **11% of the PCP workforce**
- **Annual economic value:** ~$2 BILLION
Management Health Systems view

The Health System View

Regional health system with ~1,800 affiliated or employed PCPs

5 minutes saved across all annual ambulatory encounters = $63 million in physician capacity = ~320 PCPs
Thank You!


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